





# **Module 4 – Conflict Resolution in the Agro-food sector**

Topic 1: Introduction to Conflict/Innovation in the agro-food and waste management sector

SESSION 1



# “ Introduction

We live in an era where **problems related to agro-food and waste management are on the rise**, due to climate change, resource scarcity, an increasing population, food loss and waste generation.

In this session, we are going to explore the benefits of the **interest-based approach in solving conflicts in general**, in order to manage one of the most challenging conflicts humanity is facing and will continue to face for the upcoming years.





# Outline

A- Introduction to conflict

B- Positions vs. interests

An aerial photograph of a small, white boat with a blue cabin, floating on a vast expanse of dark blue, textured water. The boat is positioned on the left side of the frame, leaving a small wake behind it.

## **A- Introduction to Conflict**



# A- Intro to Conflict

## Phases

Prelude



# A- Intro to Conflict

## Phases

Prelude

Triggering event





# A- Intro to Conflict

## Phases

Prelude

Triggering event

Initiation phase





# A- Intro to Conflict

## Phases

Prelude

Triggering event

Initiation phase

Differentiation phase



# A- Intro to Conflict

## Phases

Prelude

Triggering event

Initiation phase

Differentiation phase

Resolution phase



# A- Intro to Conflict

**5 ways of dealing with conflict**

Competing



# A- Intro to Conflict

## 5 ways of dealing with conflict

Competing  
Compromising





# A- Intro to Conflict

## 5 ways of dealing with conflict

Competing  
Compromising  
Avoiding



# A- Intro to Conflict

## 5 ways of dealing with conflict

Competing

Compromising

Avoiding

Accommodating



# A- Intro to Conflict

## 5 ways of dealing with conflict

Competing

Compromising

Avoiding

Accommodating

Collaborating

An aerial photograph of a sailboat on a dark blue ocean, positioned on the left side of the slide. The boat is white with a blue stripe and is sailing towards the bottom of the frame.

## **B- Positions vs Interests**





# A- Intro to Conflict

**Positions**

**Interests**

Ineffective



# A- Intro to Conflict

**Positions**

**Interests**

Ineffective  
Destructive



# A- Intro to Conflict

## Positions

Ineffective  
Destructive  
Drifts people apart

## Interests



# A- Intro to Conflict

## Positions

Ineffective  
Destructive  
Drifts people apart  
Tunnel vision

## Interests





# A- Intro to Conflict

## Positions

Ineffective  
Destructive  
Drifts people apart  
Tunnel vision  
Limited solutions

## Interests



# A- Intro to Conflict

## Positions

Ineffective  
Destructive  
Drifts people apart  
Tunnel vision  
Limited solutions

## Interests

Allows to  
find common  
grounds



# A- Intro to Conflict

## Positions

Ineffective  
Destructive  
Drifts people apart  
Tunnel vision  
Limited solutions

## Interests

Allows to find  
common grounds  
Leads to win-win  
solutions



# A- Intro to Conflict

## Positions

Ineffective  
Destructive  
Drifts people apart  
Tunnel vision  
Limited solutions

## Interests

Allows to find  
common grounds  
Leads to win-win  
solutions  
Preserves  
relationships



Thank you



# Contact us

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